





**Corporate Update** 

## **Forward Looking Statements**



Some of the statements made by Morien Resources Corp. ("Morien") in this presentation may constitute "forward-looking information" as defined under applicable securities laws. These statements reflect Morien's current expectations of future revenues and business prospects and opportunities and are based on information currently available to Morien. Morien cautions that actual performance will be affected by a number of factors, many of which are beyond its control, and that future events and results may vary substantially from what Morien currently foresees. Factors that could cause actual results to differ materially from those in forward-looking statements include risks and uncertainties described in Morien's annual information form filed with the Canadian Securities regulators on SEDAR (www.sedar.com). Morien cautions that its royalty revenue will be based on production by third party property owners and operators who will be responsible for determining the manner and timing for the properties forming part of Morien's royalty portfolio. These third party owners and operators are also subject to risk factors that could cause actual results to differ materially from those predicted herein including: volatility in financial markets or general economic conditions; capital requirements and the need for additional financing; fluctuations in the rates of exchange for the currencies of Canada and the United States; prices for commodities including gold, coal and aggregate; unanticipated changes in production, mineral reserves and mineral resources, metallurgical recoveries and/or exploration results; changes in regulations and unpredictable political or economic developments; loss of key personnel; labour disputes; and ineffective title to mineral claims or property. There are other business risks and hazards associated with mineral exploration, development and mining. Although Morien believes that the forward-looking information contained herein is based on reasonable assumptions, readers cannot be assured that actual results will be consistent with such Morien expressly disclaims any intention or obligation to update or revise any forward-looking information in this news release, whether as a result of new information, events or otherwise, except in accordance with applicable securities laws. Unless otherwise indicated, all dollar values herein are in C\$.

## **MOX Approach to Business**



- Maintain and grow the dividend when Morien can sustainably support the increase with cash flow and earnings;
- Grow its portfolio by acquiring additional long-life, cashflowing royalties in the bulk commodity and industrial mineral sectors in North America; and
- 3. Continue increasing shareholder ownership in Morien by further decreasing our outstanding shares.

### 2018 - A Year in Review



ROYALTY REVENUE \$1,020 k

DIVIDENDS PAID TO SHAREHOLDERS

\$537 k

NCIB SHARE PURCHASES

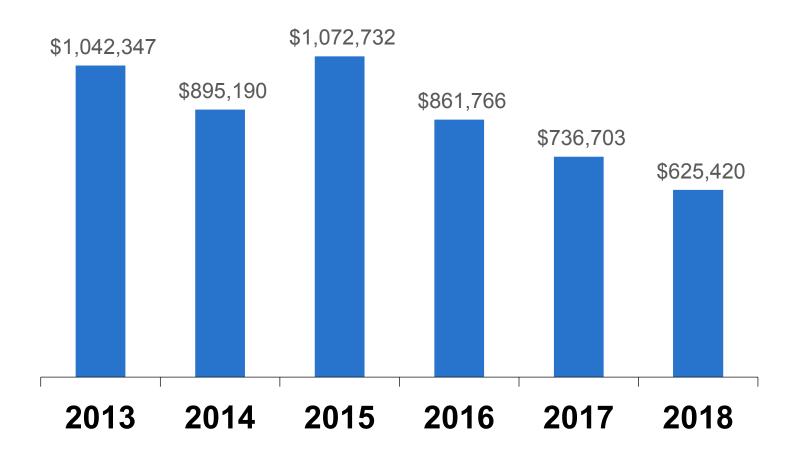
\$847 k

DUE-DILIGENCE ON ACQUISITION TARGETS

>70

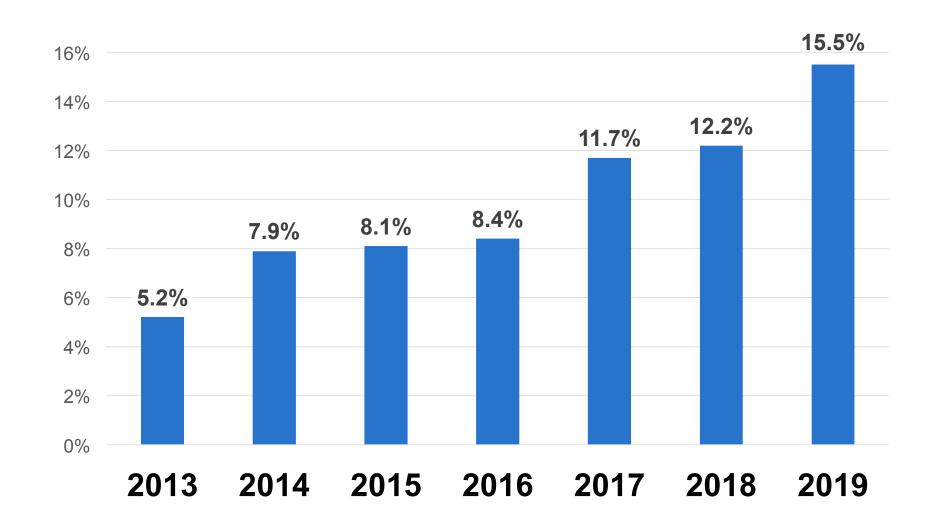
## **G&A Down 40% Since 2013**





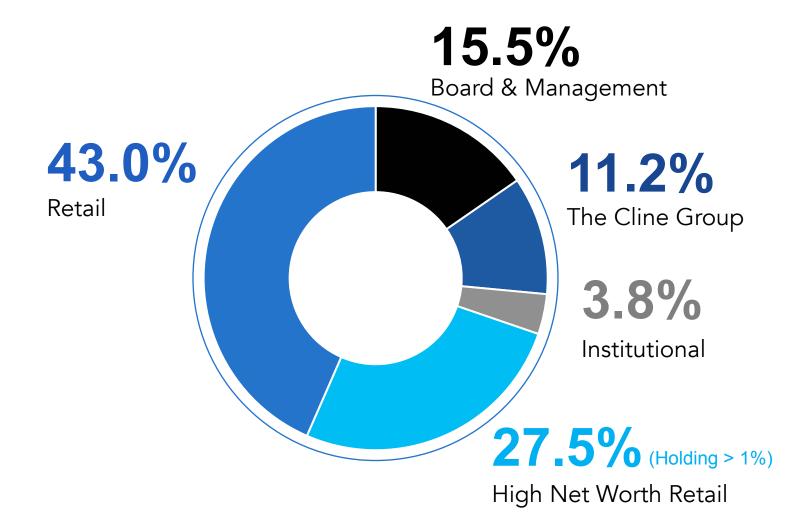
## **Management Continues to Increase Ownership**





## **Ownership Structure**





## **Board of Directors**











#### John P. A. Budreski

- 30+ years of extensive capital markets and executive management experience
- Former Head of Investment Banking for Scotia Capital.
   Formerly Vice Chairman of Cormark Securities Inc. and prior to that, President and CEO of Orion Securities Inc.
- Director of EnWave Corporation, Sandstorm Gold and NuLegacy Gold

### **Charles G. Pitcher**

- 40+ years experience in operations, engineering, management and mining project development
- Former President of Wilson Creek Coal in Pennsylvania, and former President & CEO of Western Canadian Coal where he led the acquisition, development and startup of major coal projects in western Canada.

### John P. Byrne

- 30+ years of investment banking and corporate finance experience
- President of Petroleum Corporation of Canada Exploration Ltd., which helped finance Enerplus Energy Services Ltd. for which Mr. Byrne served as its Vice Chairman
- Former senior executive with Levesque Beaubien Geoffrion (now National Bank Financial)

### J. William Ritchie

- Mr. Ritchie's distinguished career includes having been chair and CEO of Scotia Bond Ltd., as well as being one of the founders of Keltic Savings Corporation Limited.
- Over the years, Mr. Ritchie has served on boards of companies including Empire Company Ltd., Sobeys Inc., and DHX Media Ltd.
- Inducted into the Nova Scotia Business Hall of Fame in 2010



### **Donkin Coal Mine**



484 Mt Coal resource

25+ Years Mine life

2017 Production commencement

2021 Anticipated peak production

3.0 Mt Peak annual sales volume

2% to 4% Morien's scaled top line production royalty

## **Donkin Coal Mine Update**



- Owner/operator Kameron Collieries has two operating Coal Sections;
  - Coal Section #1: Two continuous miners and a flexible conveyor train
  - Coal Section #2: Two continuous miners and a shuttle car fleet
- Both Coal Sections are developing the Mine's main underground infrastructure and first production panel
- Once complete, Kameron will commence the high productivity retreat mining phase, while continuing to develop additional panels for extraction
- For the retreat mining phase, Kameron is currently evaluating the viability of installing a Longwall mining system at Donkin
- Kameron has a total of 140 employees/contractors working onsite

# Firing up the FCT





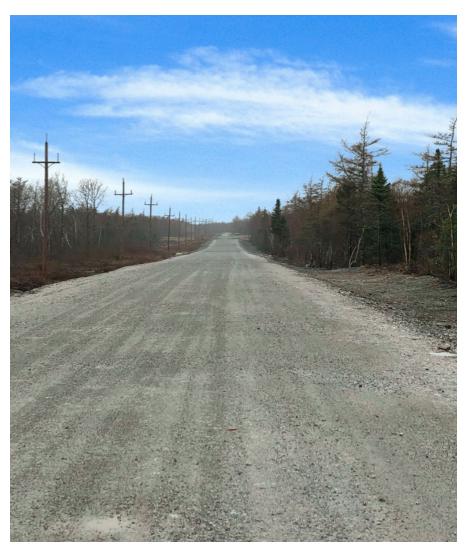
(1) 4FCT (Flexible Conveyor Train); continuous haulage system that replaces part of Donkin's shuttle car fleet

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## **Kameron's Private Coal Haul Road**



- Kameron is constructing a dedicated, 7.6 km private coal haul road
- The road will by-pass certain communities along the 30 km truck route between Donkin and Provincial Energy Ventures (PEV) export terminal in Sydney, Cape Breton
- PEV is currently responsible for handling all of the exported coal from Donkin.

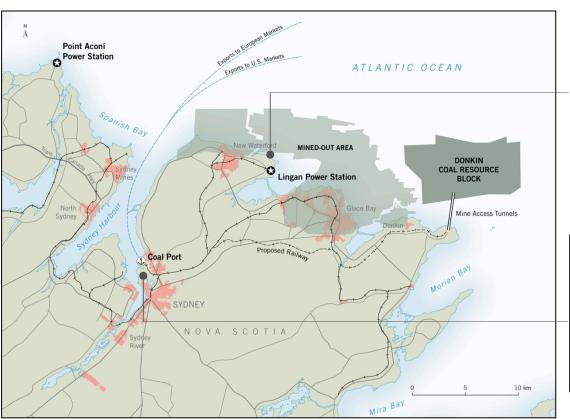


Kameron's private haul road is expected to be complete in 2019

## **Donkin Coal Mine - Markets and Transport**



- Sales have been a mixture of domestic thermal, and export thermal and metallurgical coal <sup>1</sup>
- Multi-year offtake agreement established in Q2 2018 with local power utility, Nova Scotia
   Power Inc., for portion of Donkin thermal coal production





Local coal delivery to Lingan Power Station



Coal export from PEV Terminal (Sep'19)

(1) Donkin is a 'crossover' coal capable of selling into both the thermal and metallurgical markets.

## **Expansion of PEV Port in Sydney, Cape Breton**







The Provincial Energy
Ventures (PEV) port is
located 30 km from Donkin
and is currently responsible
for handling all of the
Mine's exported coal



In Q1 2019, PEV announced it was proceeding with a \$75 mln port expansion to allow for export volumes up to 3 mln tonnes pa



Dredging commenced in July 2019 to take waters around PEV port down to 16.5 meter depth to accommodate larger Capesize vessels

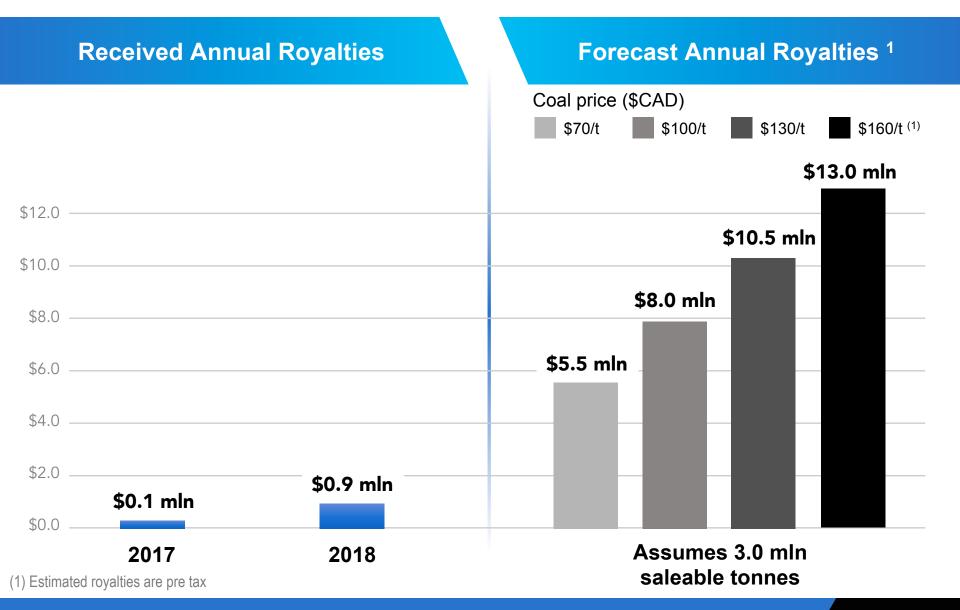


PEV is a subsidiary of Xcoal Energy & Resources, the largest exporter of US metallurgical coal

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## **Donkin Royalty Set to Materially Increase**









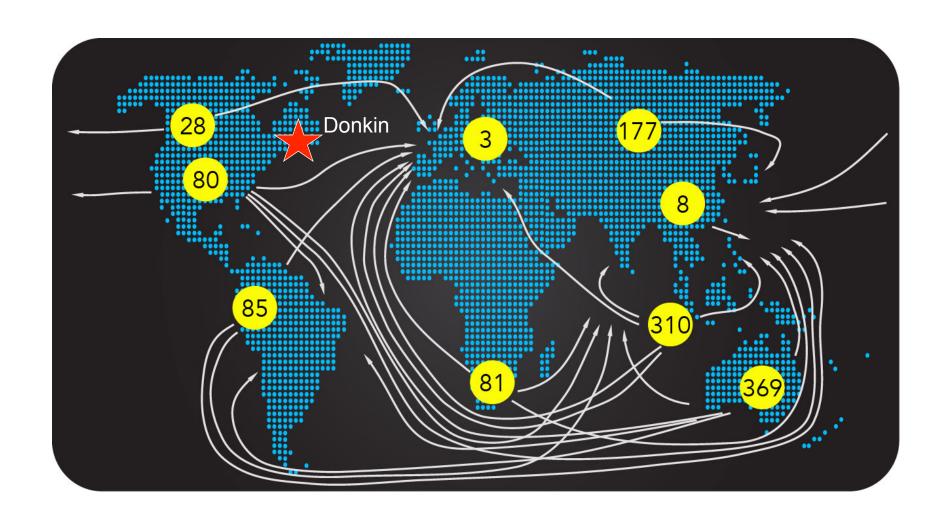




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# **Global Coal Trade Increased by 3.7% in 2018**





Source: German Coal Importer Association (VDKi), February 2018

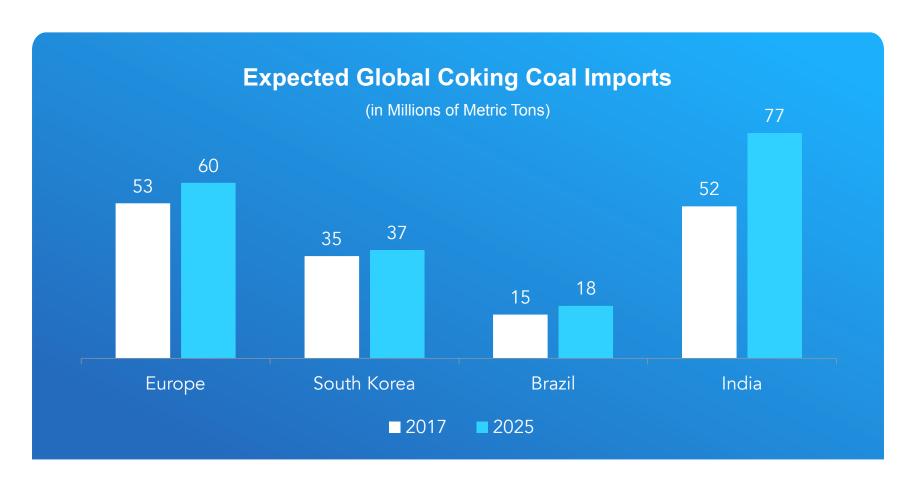
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## **Metallurgical Coal Demand**





→ Projected to Grow by 44 Million Tons Through 2025



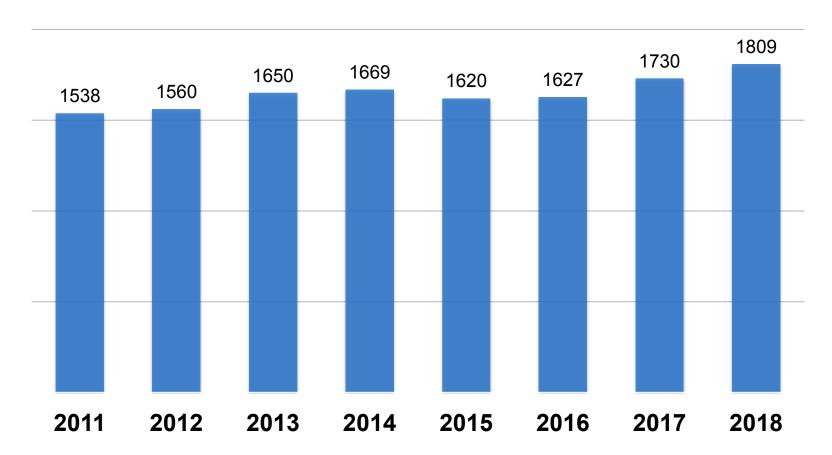
Source: CRU and Wood Mackenzie

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## **Rising Annual Global Steel Production**



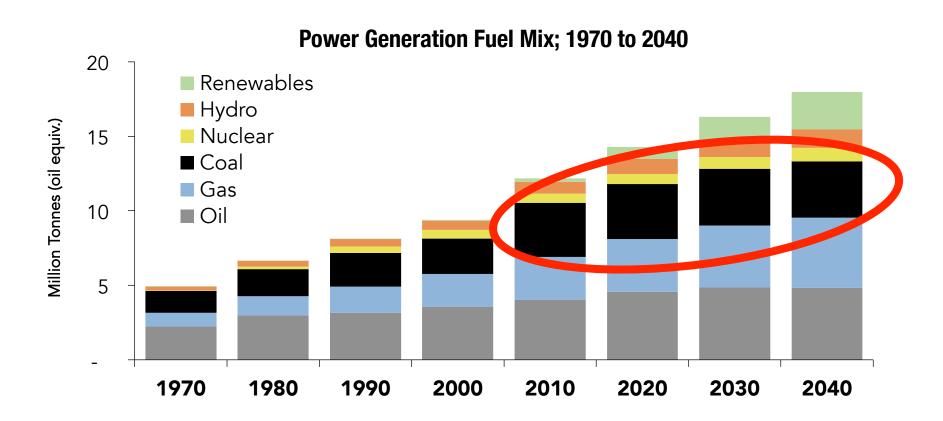
(in Millions of Metric Tons)



## **Thermal Coal - A Dominant Energy Source**



Thermal coal's contribution to global power grid as % of total will drop from 2010 to 2040, but actual quantity of output will remain strong

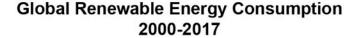


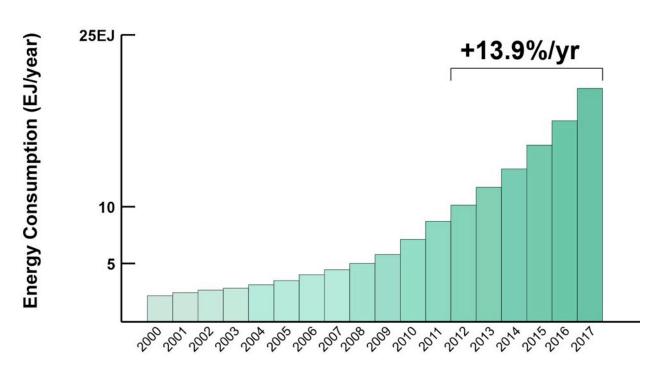
Source: BP 2018 Energy Outlook

## **Renewable Energy**



Renewable energy demand grew 14% per year over the last 5 years



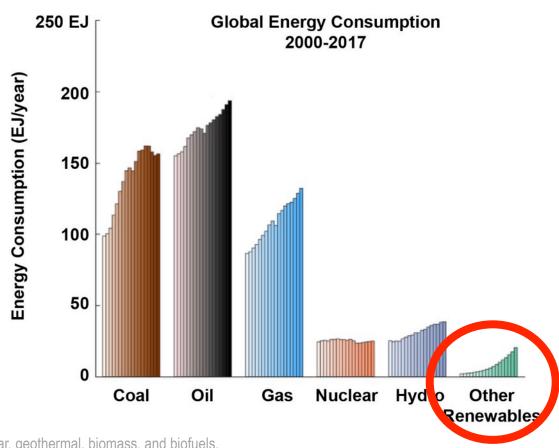


Renewables includes wind, solar, geothermal, biomass, and biofuels.

## **Renewable Energy Reality Check**



... and now account for 4% of global energy consumption

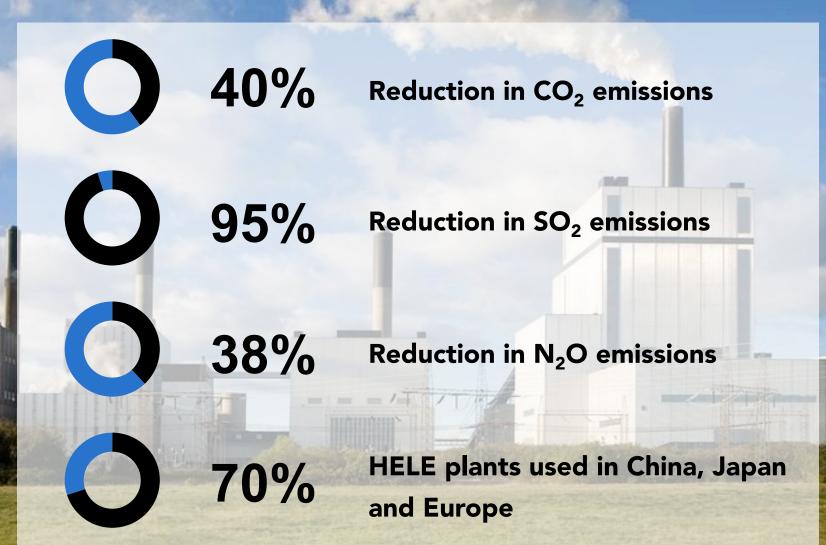


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# **HELE Power Plant - Denmark**



(High efficiency, low emission)



Ultra-Supercritical Nordjylland Power Station, Denmark

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# **BLACK POINT AGGREGATE PROJECT**



## **Black Point Aggregate Project**





#### **Owner**

Vulcan Materials Company; largest aggregate producer in North America

#### **Status**

Environmental permit granted in 2017; production decision expected in April 2020

### **Terms**

Per-tonne production royalty (terms undisclosed)

### Lifespan

50+ years

### **Anticipated Royalty Revenue**

\$250k to \$750k per annum (advanced quarterly royalty payments of \$25k commenced in 2018)

### **Milestone Payment**

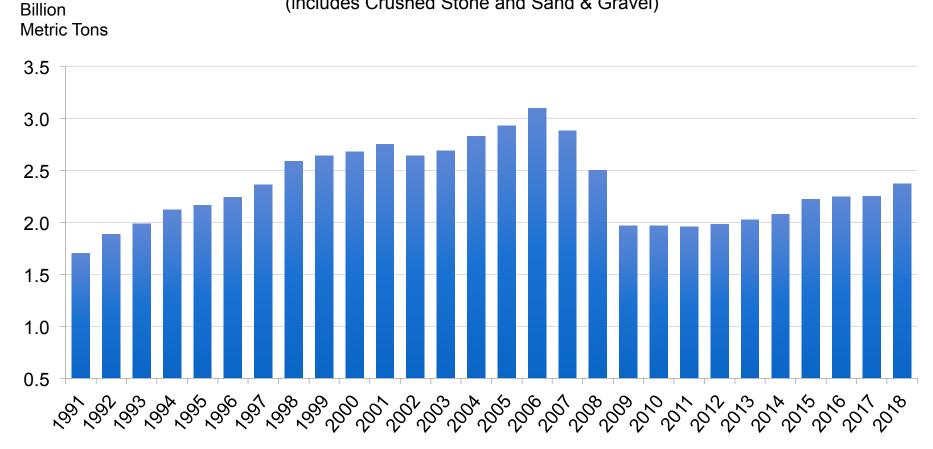
\$400k payment pending from Vulcan

## **US Aggregate Market Still in Recovery Phase**



### **Total US Aggregates Production; 1991-2018**

(includes Crushed Stone and Sand & Gravel)



Source: USGS National Minerals Information Center, May 2019

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## **Capital Allocation Priorities**



# We are following a disciplined capital allocation process to drive higher returns on invested capital

### **NCIB**

- Purchased 11.2 mln shares at \$0.36 per share (19% of total shares outstanding) since 2015
- Total cost: \$4.1 mln

### **Acquisitions**

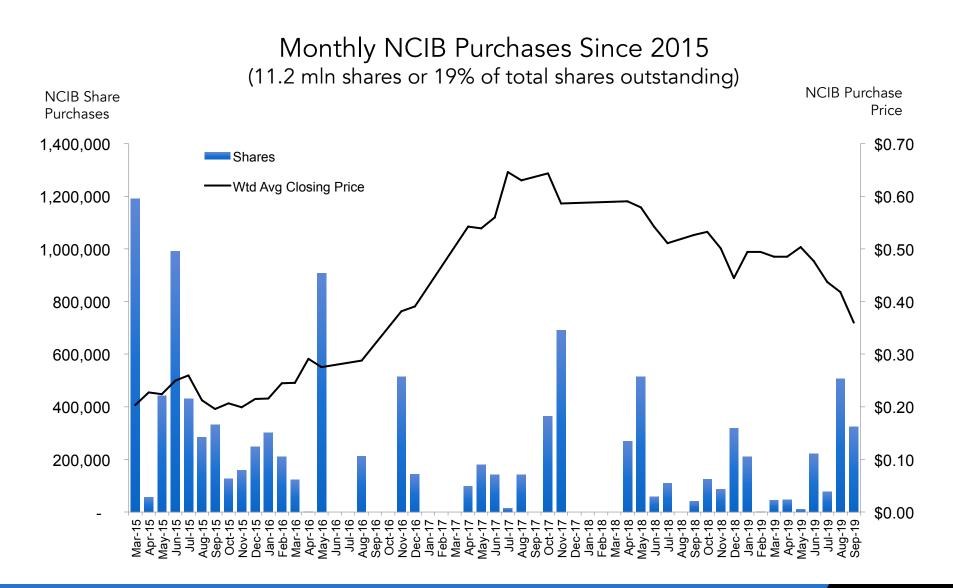
- Looked at over 70 properties in 2018 (48 YTD)
- Targeting cash flowing royalties in bulk commodity and industrial mineral sector of N. America

### Dividend

- Initiated a quarterly dividend of \$0.0025 per share in 2018
- Paid out \$1.2 mln in dividends to Q2 2019
- Intended to be stepvariable in relation to Donkin production & coal price

## **NCIB - Building Wealth for our Shareholders**

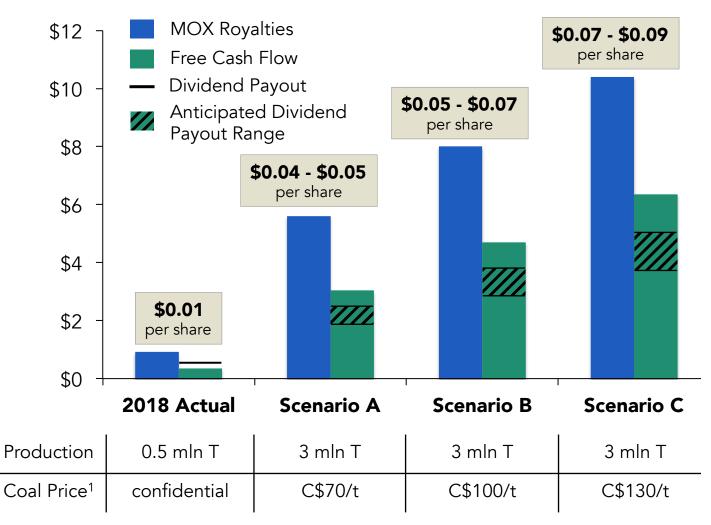




## **Prospective Dividend**





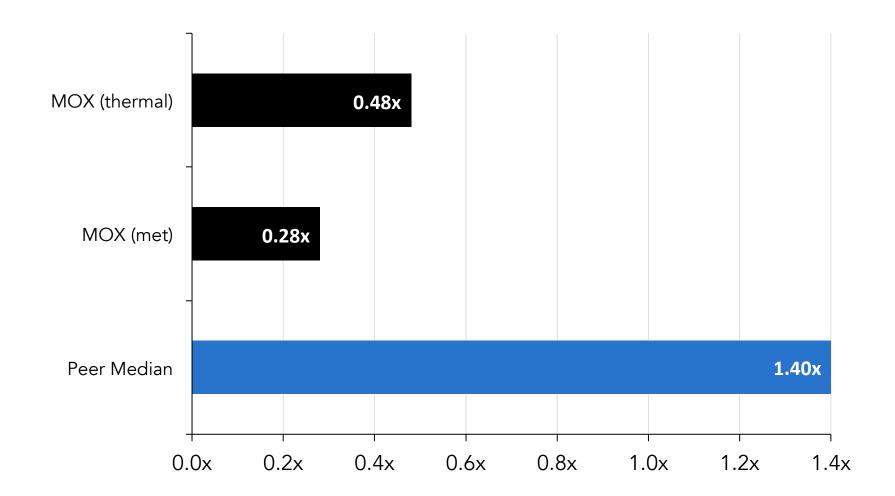


1. FOB Sydney, Cape Breton (includes transport/handling costs)

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## **Price to NAV Royalty Peer Company Valuation**





- Source: Company filings Peers: Altius, Franco-Nevada, Labrador Iron Ore Royalty, Maverix Metals, Osisko, Royal Gold, Sandstorm
- NAV is post tax, and assumes a 10% discount rate for Donkin and 20% for Black Point

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### **MOX - Own it for These Reasons**



MOX - Kameron advancing toward high productivity pillar extraction phase

**MOX** - significant valuation multiple expansion and re-rate potential

MOX - quarterly dividend levered to Donkin production and coal price

**MOX** - coal demand will remain robust

MOX - experienced operators with proven track record

MOX - royalties are long-life; 25-50 years

MOX - continued share buy backs; 19% reduction in share count since 2015

MOX - annual Donkin royalty could be one-third of market cap in 18-months

MOX - focused on accretive acquisitions

## **Contact**



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Susanne Willett CFO

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# **Appendix - Morien's Record of Deliveries**



Closed Cash & Royalty Transac Donkin, and received \$2 mln on			closing small & o	ing small & odd-lot shareholders		Received \$1.5 mln milestone payment from Cline		
Nov 9; Mor starts trading TXS	on Group fo	r \$1 mln at \$0.30	stra	Played out land reversion strategy in USA resulting in retention of 1,045ac		Announced inaugural dividend and initiated quarterly dividend policy		
	Completed financing for \$1.4 mln at \$0.20 per shat Negotiated Donkin coal offtake LOI with highly credible buyer			Black Point receives positive permitting decision Received \$400k payment from Vulcan		Purchased/cancelled 18% of shares outstanding since 2015 as part of NCIB		
2012	2013	2014	2015	2016	2017	2018	2019	
hold	Sold USA land lings for \$415k  Monetized Black Poir \$1.8 mln & 50 production rog  Received first royalty from Yellow Giant go  aived ROFR on sale of Glan interest in favour of The	year yalty  payment ld project encore's 75% c Cline Group	Submitted Envi Statement for E Received TSX-V a make Normal Cour	ghts Plan pares g and Cline 0% shareholder pronmental Impact Black Point	min. paym Vulca	royalty  tent from  an  Righ  first royalty  rom Cline	enewed eholder ts Plan  Sold remaining	
	Signed Agreen \$5.5 mln and 2%-4%	nent with Cline fo production royalty			ine commences p Donkin Coal Min	oroduction	JS land holdings for \$935k	

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